



# CAPABILITY STATEMENT

## BUSINESS INFORMATION

**YEAR INCORPORATED:** 2020

**STATE INCORPORATED:** MARYLAND

**BUSINESS ADDRESS:**

GAITHERSBURG, MD 20882

**PHONE NO:** 240 918 1973

## PRIMARY SERVICES

- Instructional design and curriculum development
- Professional development training for educators
- AI literacy and responsible AI training
- Workforce readiness and career development programs
- Leadership development programs
- Technical assistance and capacity building
- Higher education curriculum and faculty development
- Training workshops and multi-session learning series
- Curriculum audit and redesign roadmap
- International education consulting
- Government and institutional training solutions



## COMPANY OVERVIEW

**The Learning Box International LLC** is a woman-owned, minority-certified learning and development consultancy that designs and delivers practical, future-focused learning programs for students, educators, institutions, and government clients. The company provides curriculum development, instructional design, professional development, workforce readiness, AI literacy, technical assistance, and capacity-building solutions. TLB's work is built around its proprietary TRANSFORM™ Method and is designed to create scalable, measurable learning outcomes

## CORE COMPETENCIES

### Training Design & Curriculum Development

Instructor-led, hybrid, and eLearning training programs for federal agency workforces, grounded in ISD principles, adult learning theory, ADDIE methodology, and TLB's proprietary TRANSFORM™ Method.

### Workforce Development Programs

End-to-end program design and delivery for workforce readiness, upskilling, and reskilling, including programs connected to WIOA and federal workforce development initiatives.

### Technical Assistance & Capacity Building

Support for government grantees, subrecipients, and implementing partners in education and workforce development, with a focus on sustainable local capacity.

### International Education & Development

Curriculum development, educator capacity building, and instructional systems design for international development programs, including USAID-funded education and workforce initiatives in Sub-Saharan Africa and emerging markets.

## CERTIFICATIONS

- Woman-Owned Small Business
- SAM.gov Registered
- PMP — Project Management Professional
- EdD — Doctor of Education



## DIFFERENTIATORS

- Founded and led by Dr. Somachi Kachikwu, EdD, PMP
- 20+ years of curriculum design, instructional systems, and education leadership experience
- Proprietary TRANSFORM™ Method used across K–12, higher education, government, and workforce training environments
- International experience across Sub-Saharan Africa, the U.S., and multinational development organizations
- WOSB certified, with active SAM.gov registration
- Every engagement includes “The Learning Box,” a curated toolkit of workbooks, resources, and learning tools tailored to the audience and project scope
- PMP-certified project management and doctoral-level learning expertise

## PAST PERFORMANCE

- Designed and delivered competency-based curriculum for 600+ adult learners across 8 countries, achieving a 34% average improvement in targeted skill areas for a USAID-aligned international development initiative.
- Led an enterprise-wide instructional redesign of 40+ course offerings, reducing development cycle time by 30% and raising learner satisfaction scores from 3.6 to 4.4 — adopted as the organizational standard with zero revision requests.
- Developed a federally aligned adult literacy curriculum deployed across 4 regional training sites, driving an 87% learner completion rate — 22 points above the client baseline.
- Built and facilitated a leadership development program for women in education and public service, consistently earning 4.7–5.0 participant ratings across 10+ workshops and institutional engagements.
- Designed and launched the S.P.A.R.K. Intensive, an AI literacy and career readiness cohort for teens grades 8–12, earning 4.9/5.0 parent satisfaction scores and 100% recommendation rate from the pilot cohort.
- Delivered individualized academic coaching under the proprietary L.E.A.P. framework, achieving a 100% on-time milestone advancement rate and generating a 60%+ organic referral rate within the first year.

## CONTACT INFORMATION

**The Learning Box International LLC**

**Business Address:** Gaithersburg, MD 20882

**Email:** info@learnwithtlb.com

**Phone Number:** 240 918 1973

## POINT OF CONTACT (POC)

POC: Dr. Somachi Kachikwu, EdD, PMP

Title: Founder & CEO

Website: <https://learnwithtlb.com/>

Phone Number: 240 918 1973

## CORPORATE DATA

**UEI:** G2KAMM3WL3A3

**CAGE Code:** 190L3

**Primary NAICS:**

611430 – Professional and Management  
Development Training

611710 – Educational Support Services

541611 – Administrative Management  
and General Management Consulting

541612 – Human Resources Consulting

624110 – Child and Youth Services

611699 – All Other Miscellaneous Schools  
and Instruction.

